

to find the most suitable repayment products





Sourcing more2life's Tailored Interest Reward

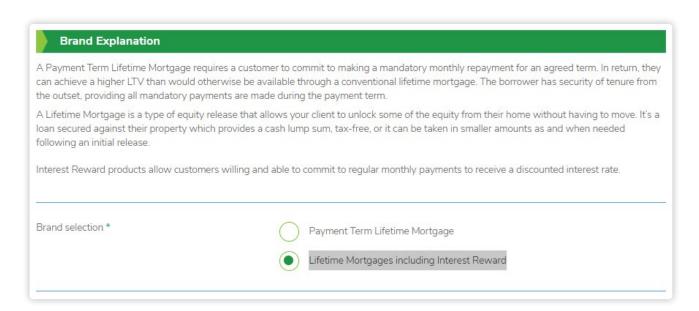
Tailored Interest Reward is an innovative lifetime mortgage designed to give your clients more control over their borrowing costs.

Whether lump sum or drawdown, it allows customers to tailor their monthly payment to their circumstances; with interest rate discounts up to 0.65% MER, no fixed term and only a part-interest payment required to secure the maximum discount available based on the terms of borrowing.

When sourcing repayment products, we recommend you use a dedicated sourcing engine, such as Air Sourcing, to give you the most accurate and up-to-date results. However, if you don't have access to a sourcing platform, you can create a KFI for Tailored Interest Reward on fastpath by following the below steps.

STEP 1

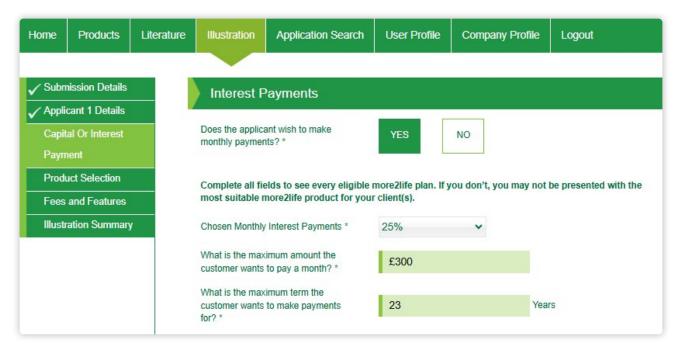
Select the right brand



Once you've logged in to fastpath, you'll be asked to make a brand selection. You'll need to select 'Lifetime Mortgages including Interest Reward' to return Tailored Interest Reward plans.



Create your client's illustration



Once you've completed your submission and applicant details, you'll be taken to the 'capital or interest payment' screen. To view Tailored Interest Reward options, select 'yes' when asked if the applicant wishes to make monthly payments.

You'll need to complete each of the three questions, and you'll be shown relevant products from across more2life's panel, however the monthly payment amount the client wishes to make will dictate the Tailored Interest Reward options you are shown.

Want to learn more about the benefits of Tailored Interest Reward?

For more information \bigcirc **03454 500 151** info@more2life.co.uk

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