



**more2life**

the later life lender

A man with grey hair, wearing a dark suit, white shirt, and dark tie, stands with his arms crossed. He is looking directly at the camera. The background is a city skyline with various buildings, including a prominent skyscraper on the right. A large green diagonal shape overlays the left side of the image.

# For advisers on a mission



# When it comes to looking out for advisers... no lender does it better

You're a highly-trained professional, with a license to advise on equity release. And you know your mission: help your clients secure the retirement they deserve.

But you're not operating alone. We're backing you up.

As one of the UK's largest lifetime mortgage providers, we're helping advisers like you deliver later life lending products to thousands of people every year.

Together, we can enable over 55s everywhere to capitalise on the hidden opportunity in their homes.

# Your mission...

Since our foundation, we've been focused solely on equity release – and it's helped us do things differently.

We continually challenge ourselves to think how equity release can work better, because the landscape of later life lending is evolving. Retirement is no longer a one-off event marked with a clock and a handshake; it's an experience.

You know your clients don't want an ordinary retirement, which is why you don't give them ordinary advice. And that's why we're here, to offer you the wide variety of plans, tools, resources and support you need to make the extraordinary happen.

**Just think of us as the Q Branch to your Bond, providing you with everything you need for mission success.**



# is our mission



## **Innovative products for your clients**

We arm you and your clients with the broadest range of lifetime mortgages and features on the market for added flexibility and protection now and in the future.

Our plans come with features such as fixed ERCs, partial repayments, inheritance protection, downsizing protection, and ERC exemptions at no extra cost where your client is eligible.



## **Supporting you**

We provide a range of adviser support, including tools, calculators and training guides, to help you be the best in every scenario.

And we make sure you never have to operate alone. Our dedicated team is always on-hand to support you. Whatever your question or query, we'll always listen to what you need.



## **Technology to accelerate your success**

We'll equip you with tools never seen before in the equity release market – like our award-winning fastpath portal, which enables you to take your client from application to offer in an average of under 10 working days .

As a fully online, end-to-end process, fastpath provides the speediest transactions on the market. This means you can give your client an answer as quickly as possible, helping them reach their retirement dreams that bit faster.

And since ID checks, valuation and legals are automatically instructed through the portal, fastpath comes with the added bonus of reducing the amount of admin you need to do. So, you even get time back to spend on the work that matters – talking to clients, and not filling out forms.

# We focus on you, so you can focus on your clients

Advisers like you are at the heart of everything we do. That's why we're proud that those we've worked with have given us a five star Financial Adviser Service Award for six years running, alongside our 'Excellent' rating on independent review site Trustpilot.

## Great all round

**"A very good company to deal with in all areas. Any queries are dealt with swiftly and a great portal to keep up to date on everything as it progresses."** 11 Nov 2019

★ Trustpilot





Here are just some of the  
awards we've won...



Best Equity Release Lender  
Customer Service



Best Online Service



Great for  
Relationship Management



The **Mortgage**  
AWARDS 2019 **WINNER**  
Later life Lender of the Year



Get in touch



**03454 500 151**



**info@more2life.co.uk**

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